

CPAS AND BUSINESS ADVISORS



## **Accounting Experts for the Healthcare Industry**

CST Group works with dozens of healthcare practices - both large and small - across the Northern Virginia and D.C. metro area. Our in-depth knowledge of evolving healthcare business models allows us to develop creative tax planning strategies and solutions for a variety of companies in the healthcare industry. Our clients include pediatric, primary care, specialty, dental, and orthodontic practices. We help our clients tackle their most complex business challenges, so they can focus on serving their patients.



# We move at the pace of D.C. business.

CST Group helps businesses in the Washington, D.C. area grow smarter and stronger with expert accounting, business advisory and tax services. Our future is your future – let's get started.



## Allow our trusted professionals to work as an extension of your team.

For more than 40 years, CST Group has served clients across a wide range of industries, including real estate, government contracting, small businesses, healthcare, non-profit, professional services, construction and technology.

Our CPAs are experienced professionals dedicated to delivering timely, personalized services to our clients. We are consistently ranked among the region's top CPA firms.

We understand that each client is different, and each deserves an approach tailored to their needs. Our team of CPAs leverage their years of experience and industry-specific knowledge to provide the most advantageous solutions

to our clients' most pressing accounting, tax and business challenges.

By staying abreast of the latest - and pending - rules and regulations, we help our clients make the wisest financial and business decisions.

Over the years, CST Group has built long-term relationships - with both our clients and our employees - rooted in trust, transparency, and respect. Nearly 900 of our clients have been with us a decade or more; nearly 200 have been with us for a quarter century or longer, and we are named as one of Virginia's Best Places to Work year after year.



### Experts & Business Advisors

At CST Group, our people are our greatest assets. Our team of CPAs is comprised of leaders with specialized industry expertise and long lists of professional certifications, affiliations and accomplishments



CST Group's mission is to deliver forward-thinking, client-centric accounting services. We accelerate our clients' success with innovative and effective solutions to their most pressing accounting, tax, and financial challenges.



### ACCOUNTING, AUDITING, AND ASSURANCE

Our accounting, auditing and assurance services help businesses streamline financial processes and improve financial reporting.





FORENSIC ACCOUNTING

Should your company encounter fraud, partnership disputes, mismanagement or become involved in litigation, our experienced forensic accountants can help.





#### TAX SERVICES

We offer integrated and comprehensive tax planning and compliance strategies designed to fit our clients' specific needs.





MERGERS AND ACQUISITIONS

Whether you're buying, selling, or merging with another company, we help your business protect its interests and minimize taxes throughout the process.

Learn More



#### BUSINESS ADVISORY SERVICES

Our top-tier professionals deliver unparalleled business and financial consulting services for companies of all sizes across the D.C. area.

**Learn More** 



EMPLOYEE BENEFIT PLAN AUDITS

Our audit professionals work diligently to ensure your organization's annual retirement plan audit is compliant with appropriate reporting and disclosure requirements.

**Learn More** 



### **Healthcare Expertise**

Our team has the unique experience and accounting expertise required to deliver optimal tax and financial solutions to businesses in the healthcare industry around the Washington, D.C. region.



The healthcare industry is facing unprecedented change, resulting in decreasing margins, increasing patient-to-doctor ratios, and a more competitive and value-driven landscape. Healthcare providers are under heightened pressure to reduce costs and innovate service delivery.

We work with healthcare organizations of all sizes and specialties to develop innovative tax planning strategies that reduce tax expenses and maximize profitability.

As your trusted business advisors, we provide guidance throughout the lifecycle of your practice, whether you're just starting your business or preparing for a merger or consolidation.

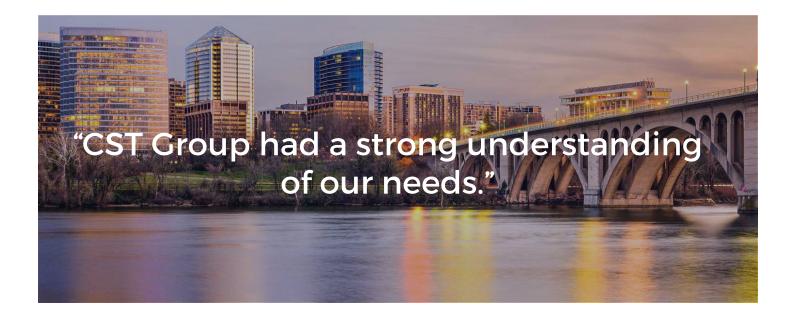
We steer your practice towards greater success through the following services:

- · Strategic planning
- · Profitability analysis
- · Business succession planning
- · Budgeting and forecasting
- · Operations review
- · Cash flow management
- · Incentive-based compensation structuring
- $\cdot$  Key performance indicator (KPI) development
- · Pension and profit sharing guidance
- · Technology consulting and support
- · Bank financing assistance
- · Internal control review
- · Forensic/fraud services
- · Merger and acquisition due diligence
- All federal, state and local income tax return preparation
- · IRS and state audit representation
- · Estate and gift tax planning
- · Executive compensation



#### In Our Clients' Words

CST Group supports some of the most recognizable brands in the healthcare industry across the D.C. metro area.



"Working with CST Group has saved us over \$20,000 and the services they provide are a fraction of the cost of the previous firm. When you're building a new practice you need people who can not only step in and tell you what you need to do, but how to do it to ensure success."

~Dr. Wanda Pool, Owner of Deepwood Veterinary Clinic

"They're a real honest group. Integrity is important to me, and they have a conservative approach that makes us comfortable. At the same time, they've taken care of our interests over the years and have offered some great cost-saving tax advice for our dental practice."

~Dr. James Jelinek. DDS

"We underwent a business restructuring of our practice in 2006. CST Group had a strong understanding of our needs. They helped us with our practice valuation and other issues to successfully get us through the restructuring."

~Elizabeth Watts, MD., Capital Area Pediatrics (CAP) CEO and Medical Director



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CST Group excels at recognizing business development possibilities, which is very important to me as a small business owner. They are strategic thinkers who are able to offer sound advice and counsel in all areas of my practice.

~ Anke Langenback, Owner and Chief Surgeon at Veterinary Surgical Centers