



## Accounting Experts for Professional Services

CST Group has been serving businesses in the Washington, D.C., metro area for more than 45 years. We understand the wide range of challenges unique to professional service firms and work to create customized solutions to meet those challenges. Allow our experts to assist you with your accounting needs and provide unparalleled business guidance to ensure your success.



# We move at the pace of D.C. business.

CST Group helps businesses in the Washington, D.C. metro area grow smarter and stronger with expert accounting, business advisory and tax services.

Our future is your future – let's get started.



## Allow our trusted professionals to work as an extension of your team.

For more than 45 years, CST Group has served clients across a wide range of industries, including real estate, government contracting, small businesses, healthcare, non-profit, professional services, construction and technology.

Our CPAs are experienced professionals dedicated to delivering timely, personalized services to our clients. We are consistently ranked among the region's top CPA firms.

We understand that each client is different, and each deserves an approach tailored to their needs. Our team of CPAs leverage their years of experience and industry Specific knowledge to provide the most advantageous solutions to our clients' most pressing accounting, tax and business challenges.

Because our professionals stay current on the latest - and pending - rules and regulations, we provide clients with timely information to help them make the wisest financial and business decisions.

Over the years, CST Group has built long-term relationships - with both our clients and our employees - rooted in trust, transparency, and respect. Nearly 900 of our clients have been with us a decade or more; nearly 200 have been with us for a quarter century or longer, and we are consistently winning various best workplace awards.



Experts & Business Advisors

At CST Group, our people are our greatest assets. Our team of CPAs is comprised of leaders with specialized industry expertise and long lists of professional certifications, affiliations, and accomplishments.



CST Group's mission is to deliver forward-thinking, client-centric accounting services. We accelerate our clients' success with innovative and effective solutions to their most pressing accounting, tax, and financial challenges.



## ACCOUNTING, AUDITING, AND ASSURANCE

Our accounting, auditing and assurance services help businesses streamline financial processes and improve financial reporting.



#### TAX SERVICES

We offer integrated and comprehensive tax planning and compliance strategies designed to fit our clients' specific needs.



## BUSINESS ADVISORY SERVICES

Our top-tier professionals deliver unparalleled business and financial consulting services for companies of all sizes across the D.C. area.

**Learn More** 



## FORENSIC ACCOUNTING

Should your company encounter fraud, partnership disputes, mismanagement or become involved in litigation, our experienced forensic accountants can help.

Learn More





MERGERS AND ACQUISITIONS

Whether you're buying, selling, or merging with another company, we help your business protect its interests and minimize taxes throughout the process.

Learn More





EMPLOYEE BENEFIT PLAN AUDITS

Our audit professionals work diligently to ensure your organization's annual retirement plan audit is compliant with appropriate reporting and disclosure requirements.

Learn More



### **Professional Service Expertise**

Our team of partners at CST Group has the unique experience and accounting expertise required to deliver optimal tax and financial solutions to professional service organizations around the Washington, D.C., metro area.



CST Group recognizes the unique needs and challenges of professional service firms. We develop solutions and strategies that maximize benefits and opportunities in both the short and long term.

We support clients across the professional services sector, including attorneys, wealth managers, financial advisors, staffing firms, event planners, architects, and engineers.

Our custom solutions are designed to help professional service firms minimize their tax burden and optimize cash flow. We provide expert guidance so you can make the best decisions throughout the business lifecycle, whether you're launching a new service line or embarking on a merger or acquisition.

Our specialized services include:

- Strategic planning
- Profitability analysis
- Business succession planning
- Budgeting and forecasting
- · Operations review

- Cash flow management
- Incentive-based compensation structuring
- Key performance indicator (KPI) development
- · Pension and profit sharing guidance
- Technology consulting and support
- Internal control review
- Forensic/fraud services
- Merger and acquisition due diligence
- All federal, state, and local income tax return preparation
- IRS and state audit representation
- Estate and gift tax planning
- Executive compensation
- Valuation and transaction consulting



#### In Our Clients' Words

CST Group supports some of the most recognizable professional service providers across the Washington, D.C., metro area.



"CST Group has been working with us from the start. They know my company from the inside out and have always guided us in the right direction. Specifically, they have helped us with updating our financial processes, forecasting cash flow, and identifying problem areas that need to be revamped. As a business owner, it can be difficult to keep track of every detail, and CST Group has been a strong resource in helping me do so. I have always trusted CST Group's professional advice. When I had a prospect interested in acquiring my company, I turned to CST Group for their expertise. CST Group has always produced the highest quality of work, and after 20 years with the firm, I couldn't imagine working with anyone else. CST has been with me through the growth of my business and I would recommend them to anyone looking for a firm to fulfill all of their financial needs." ~ John Spargo, owner of J. Spargo & Associates, Inc.



CPAS AND BUSINESS ADVISORS

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CST Group has not only served as our firm's CPA but over the tenure of our longstanding relationship, we've referred many individuals who have become mutual clients. We have tremendous confidence in their abilities both in terms of meeting our law firm's accounting needs as well as the income tax and other accounting needs of the clients we refer. I know when I refer clients to CST Group that they will receive responsive service and great advice.

~Donna Fincher, Principal, Vaughan, Fincher & Sotelo PC

