



## Accounting Experts for the Real Estate Industry

CST's team of seasoned professionals provides results-driven tax and financial strategies to businesses across the real estate industry. Our clients range from developers and property managers to construction companies and homebuilders. We study the market conditions and real estate trends that are specific to the Washington D.C. metro area allowing us to offer strategies that are tailored to the current state of the industry. Our tax and accounting experts deliver innovative solutions to help your organization meet your financial goals.

# We move at the pace of D.C. business.

CST Group helps businesses in the Washington, D.C. metro area grow smarter and stronger with expert accounting, business advisory and tax services.

Our future is your future – let's get started.



## Allow our trusted professionals to work as an extension of your team.

For more than 45 years, CST Group has served clients across a wide range of industries, including real estate, government contracting, small businesses, healthcare, non-profit, professional services, construction and technology.

Our CPAs are experienced professionals dedicated to delivering timely, personalized services to our clients. We are consistently ranked among the region's top CPA firms.

We understand that each client is different, and each deserves an approach tailored to their needs. Our team of CPAs leverage their years of experience and industry specific knowledge to provide the most advantageous solutions to our clients' most pressing accounting, tax and business challenges.

Because our professionals stay current on the latest - and pending - rules and regulations, we provide clients with timely information to help them make the wisest financial and business decisions.

Over the years, CST Group has built long-term relationships - with both our clients and our employees - rooted in trust, transparency, and respect. Nearly 900 of our clients have been with us a decade or more; nearly 200 have been with us for a quarter century or longer, and we are consistently winning various best workplace awards.



## Experts & Business Advisors

**At CST Group, our people are our greatest assets. Our team of CPAs is comprised of leaders with specialized industry expertise and long lists of professional certifications, affiliations, and accomplishments.**

# Our Services

CST Group's mission is to deliver forward-thinking, client-centric accounting services. We accelerate our clients' success with innovative and effective solutions to their most pressing accounting, tax, and financial challenges.



## ACCOUNTING, AUDITING, AND ASSURANCE

Our accounting, auditing and assurance services help businesses streamline financial processes and improve financial reporting.

[Learn More](#)

## TAX SERVICES

We offer integrated and comprehensive tax planning and compliance strategies designed to fit our clients' specific needs.

[Learn More](#)

## BUSINESS ADVISORY SERVICES

Our top-tier professionals deliver unparalleled business and financial consulting services for companies of all sizes across the D.C. area.

[Learn More](#)

## FORENSIC ACCOUNTING

Should your company encounter fraud, partnership disputes, mismanagement or become involved in litigation, our experienced forensic accountants can help.

[Learn More](#)

## MERGERS AND ACQUISITIONS

Whether you're buying, selling, or merging with another company, we help your business protect its interests and minimize taxes throughout the process.

[Learn More](#)

## EMPLOYEE BENEFIT PLAN AUDITS

Our audit professionals work diligently to ensure your organization's annual retirement plan audit is compliant with appropriate reporting and disclosure requirements.

[Learn More](#)

## Real Estate Expertise

CST Group has the unique experience and expertise required to deliver optimal tax and financial solutions to real estate businesses across the Washington, D.C., metro area.



CST Group's expert accounting professionals have years of experience providing tax and financial solutions to businesses in the real estate industry. By tracking regional economic trends and evolving laws and regulations, we're able to offer proactive, tailored strategies to our clients. We identify key tax savings opportunities that minimize our clients' current and future liabilities so they can stay competitive in today's fast-paced market.

Our specialized real estate accounting services include:

- Investment tax strategies
- Cost segregation
- Complex transaction structuring
- REO and troubled assets
- Audits of acquired properties in accordance with regulatory requirements (SEC Sec. 3-14 audits)

- Real estate purchase price allocations
- Strategic tax plans
- Due diligence
- Valuation and transaction consulting
- Like-kind exchanges
- Capital gain maximization strategies
- Debt forgiveness structuring
- Operating cost minimization analysis and strategies
- Operation reviews
- Surety and bonding assistance
- Debt and equity capital structuring
- Cash flow and net operating income forecast modeling

## In Our Clients' Words

CST Group supports some of the most recognizable brands in real estate across the Washington D.C. metro area.



“We rely on CST Group’s expertise and competency for managing complex real estate tax laws and regulations.”

“**They deliver big city results for my business with small town personal service and exceptional value. I can’t find that combination at another firm.**”

~Chip Akridge, Founder and Chairman, Akridge

“We are involved in very large commercial projects,” says Akridge Founder and Chairman Chip Akridge. “We rely on CST Group’s expertise and competency for managing complex real estate tax laws and regulations.”

He adds, “CST does a great job of correctly assessing and analyzing situations. In nearly 40 years in business, we’ve never had any penalties regarding any of our transactions.” Akridge commends not only the accounting firm’s quality of work, but its values as well. “They are great people to do business with,” he says.

“They work hard, and just do really good, honest work. They deliver big city results for my business with small town personal service and exceptional value. I can’t find that combination at another firm.”



CPAs AND BUSINESS ADVISORS

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**“**We needed a firm that could provide hands-on attention, had extensive real estate knowledge, and could guide our team in the right direction when making complex decisions. CST Group has been able to accomplish all of the above in addition to providing us with valuable advice on tax entities. When we're searching for property to build on, we involve CST Group in the process to make sure that we're not only staying compliant with tax guidelines, but also that we're making a cost-effective business decision for our company.

**”**

~Amy Swineford, Vice President, Gulick Group